Operations Report  by Rand Ray, COO

Here are some key metrics for June of 2011:

- Average gallons per route per month for all of 2010 were 64,148 versus 65,337 year to date 2011 on 67 Routes in 32 Markets.
- Average gross margin per route per month is flat.
- Utilization has increased from 78.39% in 2010 to 80.25% year to date 2011.

*Mobile (Chris Denaro) maintained Number 1
*Birmingham (Dewayne Swan, Joey Moore & Michael Haynes) maintained the Number 2 position
*San Antonio (Porfirio Ramirez, Jr.) moved up one spot to Number 3
*Oklahoma City (Michael Reed) moved up 4 spots to occupy 4th Place
*Montgomery (Michael Sasser) held 5th Place
* Atlanta (Jeff Maddox, Shane Rush, Amadu Bah) held 6th Place

Other significant positive movements included: *Shreveport (Mark Parise) moved up 3 spots to 7th
*Pensacola (Michael Lapeyrouse) moved up 4 spots to 8th Place (extremely impressive as Pensacola was 17th during April!)
*Jacksonville (Ben Martinez, Matt Grissett) held 9th
* Houston (Franko Falcon, Jesse Gomez & Richard Williams) moved up 6 spots to 10th Place
*Dallas (Daniel McKinley, Charles Gray, Brian Grupp, Jesus Guajardo) moved up 3 spots to 11th
*Little Rock (Nigal Darville) came in at 12th Place
*Tallahassee (David Ganious) moved up 4 spots to 13th Place (extremely impressive as Tallahassee was 22nd during April!)
* Tampa (Brian Williams, David Hodges, Harold Brown, Timothy George) were in 15th Place
*Las Vegas (Jesse Collins & Richard Hildebrandt) moved up 8 spots to 16th Place (a great improvement!)
*Batou Rouge (Brandon Pippin) came in at 17th Place
* Ft. Lauderdale (Devan Brown, Edward Short, Gavin Watson, Michael Fox) placed 17th
*Jackson (Melvin Wilson, Darren Wynn) placed 19th
*New Orleans (John Brown and Michael Ray) placed 20th

The Business Development Team is working hard to bring more customers in all the rest of the Markets...so you may be on this list next quarter!

Thanks to everyone for all the Teamwork and efforts to make budget!
April 2011 is ranked as the most active tornado month on record with 875 tornadoes. There were an estimated 361 fatalities. There were 312 tornadoes total on April 27, a new one-day record. Ten were EF-4 or greater.

This last Quarter in April found our Friends, Customers and Employees in Texas, Oklahoma, Mississippi, Arkansas, Alabama, Tennessee, North Carolina and South Carolina dealing with several severe tornadic systems. We had to bring in our transports with fuel from other areas, because of disruptions at affected fuel terminals.

We thank our Team for being there for our Customers and emergency responders in difficult times, following the devastation left behind after those Super Cells and Squall Lines moved through our region. You all did a great job keeping service levels at highest standard, even while bringing on new Customers! You set out tanks for emergency fueling and pooled routes in order to serve our communities. Hearty Thanks to Each of YOU!

*On-Site Fuel Service is there for our Customers through calm AND storm!*  
*We are your EMERGENCY PLAN!*
As if the tornado devastation were not enough, the Mighty Mississippi River had everyone’s attention and reminded all who live along side of it, that we just think we’ve got it under control. The Mississippi River drains 41% of the United States and is the world’s third largest watershed.

Last year Nashville was flooded. This year Memphis and Vicksburg were hit. Towns further South averted flooding because it didn’t rain, and the Bonnet Carre and Morganza Spillway were opened in Louisiana, relieving flood pressure. We experienced fuel shortages, as barges were not permitted through to the River Terminals for a time, and had to move slowly at others. There was fear that their wakes could further stress the levy system.

We thank all our Customers for their patience and our Employees for working around the clock to ensure we had fuel supply by running transport loads during the fuel shortages.

Anniversaries 4th Quarter 2011

21 Years!!! 1-Apr-90 Larry Rice
10 Years!!! 1-May-01 Jeff Maddox
9 Years! 23-Apr-02 Ben Martinez
26-Jun-02 Michael Lapeyrouse
6 Years! 1-Apr-05 Oscar Garcia-Quiles
1-Apr-05 Dave Sokoloski
1-Apr-05 Matt Grissett
1-Apr-05 Brian Williams
18-Apr-05 Bill Sexton
1-May-05 Stephanie Gibson
6-Jun-05 Ray Orrantia
5 years! 5-Jun-06 Jimmy Knight
14-Jun-06 Victor Rodriguez

Thanks to all for your loyalty and hard work!

4 Years! 9-Apr-07
1-May-07
1-Jun-07
16-May-08
20-Apr-10
17-May-10
21-May-10
25-May-10
7-Jun-10
1-Jun-10
14-Jun-10
11-May-10
21-Jun-10
22-Jun-10

Amadu Bah
Chris Fecko
Rand Ray
Michael Reed
Michael Bassett
Richard Hillebrandt
Fanko Falcon
Gabe Coats
Jesus Guajardo
Orlando Marshall
Michael Ray
Dean Strause
Antonio Pomales
Richard Williams
At the Race for a Cure, the Team managed to raise $1,000 and Greg matched their funds for a total of $2000 for the fight against Cancer.

We won the T-shirt Design Contest! Everyone contributed ideas. Michelle Rayburn came up with the concept, Lauren Rice fleshed out Michelle’s idea and Margaret Wong’s niece, Stephanie Wong, designed the final graphics.

At the Relay for Life, the Team “Glam Rockers” managed to raise $1,400 for the fight against Cancer. It was an emotional night for all of us, as everyone knows a survivor, someone who fought cancer, or who lost the battle with cancer.

We won the T-shirt Design Contest! Everyone contributed ideas. Michelle Rayburn came up with the concept, Lauren Rice fleshed out Michelle’s idea and Margaret Wong’s niece, Stephanie Wong, designed the final graphics.

Back-Greg Nethery, Jacob Rice, Stephanie Goza, David Quirin, Michelle Rayburn Front—Cindy Rice, Melissa Erwin, Lauren Rice, Ashlie Ramos, Stephanie Brown, Taj Edwards, Mindy McElroy, and Ashlie Ramos

Back-Greg Nethery, Stephanie Goza, Michelle Rayburn, Ashlie Ramos Middle—Melissa Erwin, Cindy Rice, Lauren Rice, Stephanie Brown, Mindy McElroy and Jacob Rice up front and Center! Margaret Wong is modeling the Winning T-Shirt!

Relay for Life—Glam Rockers “Rocking for the Cure”

At the Relay for Life, the Team “Glam Rockers” managed to raise $1,400 for the fight against Cancer. It was an emotional night for all of us, as everyone knows a survivor, someone who fought cancer, or who lost the battle with cancer.

Center: Stephanie Goza, Glammin’ & Modeling our T-Shirt!
Left: Ashlie Ramos, (Designer of our Tent, décor, signs and T-Shirts) and Merry Nethery, Glammin’ and Smilin’...it was a long and emotional night for us all!

Merry Nethery, Cindy Rice, Beau Bensinger, Paul Kanapotsky and Melissa Erwin holding down the fort, while others walked the track and raised the cash!

Back-Greg Nethery, Jacob Rice, Stephanie Goza, David Quirin, Michelle Rayburn Front—Cindy Rice, Melissa Erwin, Lauren Rice, Ashlie Ramos, Stephanie Brown, Taj Edwards, Mindy McElroy, and Ashlie Ramos

Back-Greg Nethery, Stephanie Goza, Michelle Rayburn, Ashlie Ramos Middle—Melissa Erwin, Cindy Rice, Lauren Rice, Stephanie Brown, Mindy McElroy and Jacob Rice up front and Center! Margaret Wong is modeling the Winning T-Shirt!

Relay for Life—Glam Rockers “Rocking for the Cure”

At the Relay for Life, the Team “Glam Rockers” managed to raise $1,400 for the fight against Cancer. It was an emotional night for all of us, as everyone knows a survivor, someone who fought cancer, or who lost the battle with cancer.

Center: Stephanie Goza, Glammin’ & Modeling our T-Shirt!
Left: Ashlie Ramos, (Designer of our Tent, décor, signs and T-Shirts) and Merry Nethery, Glammin’ and Smilin’...it was a long and emotional night for us all!

Merry Nethery, Cindy Rice, Beau Bensinger, Paul Kanapotsky and Melissa Erwin holding down the fort, while others walked the track and raised the cash!

Page 4
1. 75% of the body is made up of water
2. 80% of the brain is made up of water
3. 75% of the muscles are made up of water
4. 92% of the blood is made up of water
5. Water carries nutrients and oxygen to all cells in the body
6. Water helps convert food into energy
7. Water regulates body temperature
8. 1% dehydration results in thirst
9. There is a 10% decrease in your mental performance when you feel thirsty
10. 2% dehydration reduces your ability to work
11. 4% dehydration results in lethargy, apathy and mental symptoms
12. If you are dehydrated you are more likely to have trouble concentrating, be more irritable and have more headaches
13. Long-term effects of being dehydrated include kidney and urinary tract infections, constipation, continence problems, and kidney stones.
14. Drinking more water helps reduce obesity.

Baby...it's hot outside! For Hydrating your Body...

Remember, if you wait until you are thirsty, you are already dehydrated!

Water is adequate for 45-50 minutes of physical activity. However, if activity lasts longer or is particularly intense, sports drinks are more effective in replacing fluids and nutrients. Through sweat, the body loses essential nutrients that must be replaced to ensure peak performance.

The minimum fluid intake recommended for adults or children over 100 pounds is your weight divided by 2.

100 pounds = 50 oz of water
200 pounds = 100 oz of water
250 pounds = 125 oz of water

What NOT to Drink

Fruit juices, carbohydrate gels, sodas and those sports drinks that have carbohydrate levels greater than 8% are not recommended as the sole beverage during exertion.
Texting + Driving = Danger

*Americans love the convenience and sense of security cell phones give us. The number of cell phones is growing and they’re being used in more ways than just talking—such as text messaging, picture messaging, and Internet surfing.*

Has this useful device become a danger in the hands of inconsiderate users and distracted drivers?

- Recent studies and news stories seem to confirm that driving and texting is a very dangerous combination.
- According to a study sponsored by the National Highway Traffic Safety Administration (NHTSA), “...driving while text messaging was associated with a 400 percent increase in the amount of time spent looking away from the road, relative to driving without text messaging.”
- A new study conducted shows that sending messages from cell phones while driving is more dangerous than climbing behind the wheel at the legal alcohol limit (0.08% blood alcohol content).
- According to the report, texting drivers are distracted in three ways:
  - Mental workload - Composing text takes the mind off the road
  - Control: Using the phone’s keypad means only one hand is on the wheel
  - Visual attention: Eyes are on the phone not on the road ahead

Safety tips for cell phone use in vehicles

- Don’t hunt for a ringing phone that’s out of reach.
- Pull over and stop to carry on a conversation.
- If you must talk, keep it short.
- Have a passenger take the call and relay the high points.
- Don’t address emotional or distressing issues while driving.
- Let calls go to voice mail instead of answering.
- Don’t text and drive.

On-Site Fuel Service, Inc. corporate policy requires you to pull over to answer your phone or speak on your phone.

We remembered those who gave their Lives while serving our Country and take this time to thank all who have served.

Dean Strause, Site Manager, DFW, joined On-Site Fuel Service in February 2011. Rand Ray says “he is working hard and looks out for his guys.”

Michelle Rayburn, CSI Representative for Texas, says Dean is great to work with. It may look like he’s just ‘squeezing by’ (below), but he has passed with flying colors!